

April 2020

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Newest Client Stats

These are crazy times as of me writing this piece, we hope you are staying safe and being smart!

Believe it or not, people still need insurance.

We have already been able to help over 130 new households in the first 3 months this year.

Our new clients have:

- Saved over \$53,000 in premium compared to their prior insurance.
- Received **\$1.3 Million** in extra water back up coverage for their basement, than they would have with their prior insurance.
- Received **\$26** Million in extra liability protection for their auto and home policies combined, in the event someone got injured etc.
- Lowered their home deductible by \$195,000 reducing their out of pocket expenses for when they have to file a home claim.

THANK YOU FOR YOUR BUSINESS AND THANK YOU FOR TAKING THE TIME TO RECOMMEND US TO YOUR FRIENDS, FAMILY AND CO- WORKERS.

I truly hope you have stayed safe and are staying safe during this Covid-19 scare!

- Scott

Insurance experts in:

Home Auto Tenant Condo Watercraft Motorcycle Commercial Auto Contractors Snowmobile/ATV Restaurants Retailers/Strip Plazas Professional Offices Rental Properties Umbrella Auto Dealers Motorhomes Term Life Permanent Life

Our commitment to you:

1. Respond to all communication in a timely manner

2. Always be accountable

3. Represent the most competitive and financially stable insurance companies

4. Keep you informed and educated through periodic emails/direct mail

5. **www.askwenc.com** is available 24/7 for claim reporting and payment options

6. Invest time and money into continuing education for our entire staff

7. Be your advocate during the claim process

8. Make sure you are aware of your coverage and coverage options

9. Proactively contact you before renewal, through either email/telephone/ direct mail

10. Have the best systems to make your insurance experience enjoyable

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Compare How our policies Stack Up

Stack Up	Always somet
Flat deductible on home	SW
Local Agent	SW
Industry Experts	SW
100 % Replacement Cost on your home	SW
Multi Policy discount	SW
Represent multiple Life Insurance companies	SW
Renewal Peace of Mind™	SW
Referral Program	SW
Annual Contribution to Local charities	SW SW SW SW SW SW SW SW
Claim advocate before and after claim	SW
10% new purchase discount on home	SW
Safe Driver Program	SV
Represent multiple companies	SW SW SW
Thoroughly explain coverage	SW
Monthly newsletter	SW
Best priced auto glass repair	SV
Midwest Focused Only	SW
Local support staff	SV SV SV SV SV SV SV SV SV
Time Savings at renewal	SW
Headquartered in Central Indiana	SW
Work directly w/ lenders on home purchases	SW
4x Angie's Super Service Award List Winner	SW
Inflation guard included on every home policy	SW
Full replacement cost on contents	SW
500k liability on home policy	SW
Emergency contractor contacts for claims	SW
Unlimited water backup for finished basements	SV
10k of water back up minimum for unfinished basements	SW
5k of water back up for crawl spaces	SW
Non-cancel guarantee	SW SW
12 month rate lock on auto policy	SW
Roadside and rental automatic with full coverage	SW
100/300k minimum auto liability limits	SW
100k minimum auto property damage limits	SW

Welcome! Some of Our Newest Clients...



Travis & Maryle Fivecoate



The Rutan's



The Perryman's



Steve Pierce





Sah Pah & Da Meh







Robert & Jennifer Cooper



Pray Reh



Nancy Sherman





Megan Effinger





Laura Voight





Jim Mason



Jason Tseng



Erica Stephenson







David Ross





The Barkers

SCOTT WENC





Britany Rucker & Larry Earley





Bobby Delagrange



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April Non-Profit of the Month



2501 Patriot Boulevar Glenview, IL 60026-8022 (847) 724-4600

Evans Scholar

The Evans Scholar Foundation provides full tuition and housing college scholarships to golf caddies. The foundation has helped more than 11,050 caddies graduate from college since its founding in 1930.

Each recipient must met strict grade requirements, have financial need whereas they might not otherwise be able to attend college and also caddie a certain number of rounds to even qualify.

Over 150 of our clients have a personal connection to this great cause.

Hail Damage to Your Roof

Your home deductible would apply and then your insurance company would cover the rest. We highly recommend getting a written estimate first before filing a claim.

It will make sure you ACTUALLY do have damage and it is over your deductible.

We recommend you use a company you know and trust. If you don't have one already, we highly recommend Heldman Exteriors.

They can give you an estimate and from there we can help determine if worth filing a claim or not. Their # is 317-345-5131, be sure to ask for Nick and let them know you are a client of ours.

Let us know if we can be of any more help!

ependent	Online	Captive
DTT WENCLEWICZ URANCE GROUP	PROGRESSIVE GEICO S USAA	State Farm FARM BUREAU INSURANCE MIIstate
sometimes Never	Always sometimes Never	Always sometimes Never
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	Х	X
	X	X
	X	X
	Х	X
	X	X
SW	X	XX
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	X	X
SW	X	X
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	X	X X
	Х	Х
	Х	X
	X X	X
		X
	X	X X
	X	X
	X	X X
SW	X X	XX
	X	X
	X	X
	Х	Х
	X	X
	Х	X
	X X	X X
	Х	Х



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April Non-Profit of the Month



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Our Companies

As independent agents, we partner with different insurance companies to provide you the coverage you need-and we partner only with carefully selected, financially stable companies such as:

