

September 2019 In this issue:

We Care!... page 1
Donation&DrawingWinners... page 2
New Client Photos... page 3
2019 Pacers Schedule... page 4



## We Care!

I love the photo on the outside cover and it is so very true, great customer service is still the best way to beat the pants off the competition. In every interaction, I always stress to our team we are either building trust or breaking trust. I also shared this piece below and continue to stress the importance:

### Who's the Boss?

There is only one boss, IT'S THE CUSTOMER. The customer pays everyone's salary and decides whether a business is going to succeed or fail. I hope you realize that we truly do care about you and always strive to make sure your insurance experience as pleasant as can be.

If we ever let you down, please call 317-552-0600 right away so we can make it right. If you are still not happy call my cell (phone) 317-496-5864.

#### Our commitment to you:

- 1. Respond to all communication in a timely manner
- 2. Always be accountable
- Represent the most competitive and financially stable insurance companies
- 4. Keep you informed and educated through periodic emails/direct mail
- 5. www.askwenc.com is available 24/7 for claim reporting and payment options
- 6. Invest time and money into continuing education for our entire staff
- 7. Be your advocate during the claim process
- 8. Make sure you are aware of your coverage and coverage options
- 9. Proactively contact you before renewal, through either email/telephone/direct mail
- 10. Have the best systems to make your insurance experience enjoyable

### **Insurance experts in:**

Home Motorcycle
Auto Commercial Auto
Tenant Contractors
Condo Snowmobile/ATV

Restaurants
Retailers/Strip Plazas
Professional Offices
Rental Properties

Umbrella
Auto Dealers
Motor Homes
Term Life
Permanent Life

Watercraft

## **Congratulations!**

**August** 

# Referral Reward Program Winners





Catherine Rutan

Keri Schuster

Congratulations Keri Schuster and Catherine Rutan (pictured)! Keri & Catherine each won a \$100 gas gift card for referring a friend or family member to us. Would you like to win a \$100 gift card and be entered in our \$1000 cash drawing next December? Refer a friend! https://wenc-insurance.com/referralreward\_all.php



## Welcome! Some of Our Newest Clients...



Tony Martin



The Tomlinson's



LeeAnn Wright



The Sickle's



Eric & Kelli Barnes



Chris Ryan



Ronnie Swango



Rigo Diaz & Lindsay Thacker



The Mack's



The Cottler's



Kyle Hann



Kate Province



Jacob & Anna Debard



The Hendrick's



Cheri Smith



Charlie Nenedjian



Casey Steele



Tony Bryant



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# INDIANA PACERS 2019 SCHEDULE

DATE	DAY	OPPONENT	TIME	TV	12/2/19 12/4/19	Mon. Wed.	@Memphis @Oklahoma City	8:00 PM 8:00 PM
10/23/19	Wed.	Detroit	7:00 PM		12/6/19	Fri.	a Detroit	7:00 PM
10/26/19	Sat.	@Cleveland	8:00 PM		12/7/19	Sat.	a New York	7:30 PM
10/28/19	Mon.	@Detroit	7:00 PM		12/9/19	Mon.	L.A. Clippers	7:00 PM
10/30/19	Wed.	@Brooklyn	7:30 PM		12/11/19	Wed.	Boston	7:00 PM
41/1/10	F	Olavaland	7.00 DM		12/13/19	Fri.	@Atlanta	7:30 PM
11/1/19 11/3/19	Fri.	Cleveland	7:00 PM 5:00 PM		12/15/19	Sun.	Charlotte	5:00 PM
11/5/19	<b>Sun.</b> Tue.	<b>Chicago</b> @Charlotte	7:00 PM		12/17/19 12/20/19	Tue. Fri.	L.A. Lakers Sacramento	7:00 PM 7:00 PM
11/6/19	Wed.	Washington	7:00 PM		12/20/13	Sun.	aMilwaukee	7:00 PM
11/8/19	Fri.	Detroit	7:00 PM		12/23/19	Mon.	Toronto	7:00 PM
11/10/19	Sun.	@Orlando	6:00 PM		12/27/19	Fri.	@Miami	8:00 PM
11/12/19	Tue.	Oklahoma City	7:00 PM		12/28/19	Sat.	aNew Orleans	7:00 PM
11/15/19	Fri.	@Houston	8:00 PM		12/31/19	Tue.	Philadelphia	3:00 PM
11/16/19	Sat.	Milwaukee	7:00 PM		410100			
11/18/19	Mon.	@Brooklyn	7:30 PM		1/2/20	Thu.	Denver	7:00 PM
11/23/19 11/25/19	Sat. Mon.	Orlando Memphis	7:00 PM 7:00 PM		1/4/20	Sat. Mon.	@Atlanta	7:30 PM
11/23/19	Wed.	Wellipilis Utah	7:00 PM 7:00 PM		1/6/20 <b>1/8/20</b>	Wed.	@Charlotte <b>Miami</b>	7:00 PM <b>7:00 PM</b>
11/29/19	Fri.	Atlanta	8:00 PM		1/10/20	Fri.	@Chicago	7:00 PM
11/30/19	Sat.	@Philadelphia	7:00 PM		1/13/20	Mon.	Philadelphia Philadelphia	7:00 PM
,,	24	aap.//a			1/15/20	Wed.	@Minnesota	8:00 PM

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